

TOWN OF GRIMSBY

2026 Consolidated Fees and Charges

Schedule Q - Community Services Program Fees Methodology

As part of the Community Services User Fee Study, the Town has established a structured, repeatable methodology for setting recreation program fees. This approach ensures programs recover both direct costs (labour, materials, facility, administration) and indirect facility costs, while maintaining flexibility to adjust for changing expenses and revenues. The model promotes fairness, consistency, and transparency, while recognizing the unique cost structure of each program.

This methodology applies to programs without direct market comparators (e.g., skating, fitness, summer camps, and general recreation). Fees with clear market benchmarks (e.g., ice rentals, admissions, swimming lessons, memberships) continue to be set through market comparisons and are listed in Schedules M and N for approval.

Approval Factors

- A. Direct program costs are included: labour, materials, and administrative fees (e.g., payment processing).
- B. An hourly facility rate is applied to capture indirect costs, using the approved non-prime, non-profit rate in Schedule M for the facility used.
- C. The model produces a per-participant rate covering all costs.
- D. A 15% subsidy applies to children/youth (0–18) and older adult (55+) programs.
- E. Final fees must fall within 10% of full cost recovery.
- F. Fees outside this range are brought forward in Schedules M or N for Council approval.

The chart below provides sample baseline rates for reference in applying the methodology. When compared to current rates, they are generally similar; however, the new rates are structured to remain consistent and relative to each other. Benchmark rates from other municipalities are also included to show alignment with comparators, though differences may exist due to factors such as program hours, number of weeks, and staffing levels. The methodology helps account for these differences and maintain consistency.

Methodology					
Program Name	2025 Rate (Pre Tax)	2026 Methodology Rate (Pre Tax)	Variance	Benchmark Average	2026 Rate w/ Tax
Yoga	\$ 71.24	\$ 74.44	4%	\$ 67.20	84.12
Learn to Skate	\$ 110.00	\$ 112.00	2%	\$ 108.36	112.00
Camp	\$ 178.00	\$ 182.00	2%	\$ 185.68	182.00